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# ESB 5810 - 2009-10 (What is this?)

# Concerning foreclosures on deeds of trust.

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# History of Bill

as of Monday, April 20, 2009 4:40 PM

Sponsors:

Senators Kauffman, Berkey, Shin, Franklin, Keiser, Tom, Kohl-Welles

By Request: Governor Gregoire

Companion Bill: HB 1942

#### 2009 REGULAR SESSION

- Feb 3 First reading, referred to Financial Institutions, Housing & Insurance. (View Original Bill)
- Feb 18 Public hearing in the Senate Committee on Financial Institutions and Housing &

Insurance at 3:30 PM.

- Feb 24 Public hearing, executive action taken in the Senate Committee on Financial Institutions, and Housing & Insurance at 10:00 AM.
- Feb 25 FIHI Majority; 1st substitute bill be substituted, do pass. (View 1st Substitute)
  Passed to Rules Committee for second reading.
- Mar 4 Placed on second reading by Rules Committee
- Mar 12 1st substitute bill not substituted. (View 1st Substitute)

Floor amendment(s) adopted.

Rules suspended. Placed on Third Reading.

Third reading, passed; yeas, 33; nays, 16; absent, 0; excused, 0. (View Roll Calls) (View 1st Engrossed)

#### IN THE HOUSE

- Mar 13 First reading, referred to Judiciary.
- Mar 23 Public hearing in the House Committee on Judiciary at 1:30 PM.
- Mar 26 Executive action taken in the House Committee on Judiciary at 10:00 AM.

JUDI - Executive action taken by committee.

JUDI - Majority; do pass with amendment(s).

- Mar 30 Passed to Rules Committee for second reading.
- Apr 8 Placed on second reading.
- Apr 9 Committee recommendations adopted and the bill amended.

Rules suspended. Placed on Third Reading.

Third reading, passed; yeas, 98; nays, 0; absent, 0; excused, 0. (View Roll Calls)

# IN THE SENATE

Apr 20 Senate concurred in House amendments.

Passed final passage; yeas, 46; nays, 2; absent, 0; excused, 1. (View Roll Calls)

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### **Available Documents**

Bill Documents	Bill Digests	Bill Reports
Original Bill	Bill Digest	Senate Bill Report (Orig.)

Substitute Bill (FIHI 09) Engrossed Bill Substitute Bill Digest

Senate Bill Report
Engrossed House Bill Analysis 2009
Engrossed House Bill Report
Engrossed Senate Bill Report

**Amendments** 

Amendment Name 5810 AMS KAUF S2359.1 5810 AMS BENT S2493.1 5810.E AMH JUDI TANG 072 Num Sponsor 141 Kauffman 239 Benton JUDI Type Description
Floor Striker
Floor Pg 6 Ln 33
Cmte Striker

Action ADOPTED 03/12/2009 NOT ADOPTED 03/12/2009 ADOPTED 04/09/2009

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# SENATE BILL REPORT ESB 5810

As Amended by House, April 9, 2009

Title: An act relating to foreclosures on deeds of trust.

Brief Description: Concerning foreclosures on deeds of trust.

**Sponsors**: Senators Kauffman, Berkey, Shin, Franklin, Keiser, Tom and Kohl-Welles; by request of Governor Gregoire.

# **Brief History:**

Committee Activity: Financial Institutions, Housing & Insurance: 2/18/09, 2/24/09 [DPS].

Passed Senate: 3/12/09, 33-16.

# SENATE COMMITTEE ON FINANCIAL INSTITUTIONS, HOUSING & INSURANCE

Majority Report: That Substitute Senate Bill No. 5810 be substituted therefor, and the substitute bill do pass.

Signed by Senators Berkey, Chair; Hobbs, Vice Chair; Franklin, McDermott, Parlette and Schoesler.

Staff: Diane Smith (786-7410)

**Background:** A deed of trust is a type of security interest in real property. A deed of trust is essentially a three-party mortgage. The borrower (grantor) grants a deed creating a lien on the real property to a third party (the trustee) who holds the deed in trust as security for an obligation due to the lender (the beneficiary).

The major difference between a deed of trust and a mortgage is that the deed of trust may be nonjudicially foreclosed, whereas a mortgage may only be foreclosed judicially. If the grantor defaults on the loan obligation, the trustee may foreclose on the real property as long as certain procedural and notice requirements are met.

The trustee of a deed of trust may be a domestic corporation, a title insurance company, an attorney, a professional corporation whose shareholders are licensed attorneys, an agency of the United States government, or a bank or savings and loan association. A trustee must resign at the request of a beneficiary, and the beneficiary may designate a successor trustee.

This analysis was prepared by non-partisan legislative staff for the use of legislative members in their deliberations. This analysis is not a part of the legislation nor does it constitute a statement of legislative intent.

In order for a deed of trust to be nonjudicially foreclosed, the following requirements must be met: (1) the deed contains a power of sale and provides that the real property is not used principally for agricultural purposes; (2) a default has occurred which makes the power of sale operative; (3) the deed has been recorded; (4) a notice of default is sent at least 30 days before a notice of sale is recorded; and (5) no other action is pending to seek satisfaction of an obligation secured by the deed of trust.

To initiate foreclosure procedures the trustee must (1) file a notice of trustee's sale 90 days before the sale; (2) send notice of the sale to the grantor, beneficiary, and any other person with a recorded interest in the land; (3) post the notice on the property or personally serve any occupants; and (4) publish the notice of sale in a newspaper at specified dates.

The sale may not take place less than 190 days from the date of default. Any person other than the trustee may bid at the sale. After sale of the property there is no right of redemption and no right to a deficiency judgment.

The proceeds of the foreclosure sale are distributed first to the expenses of sale and the obligation secured by the deed of trust, and the surplus is deposited with the clerk of the court. Any interests or liens on the real property that are eliminated by the sale attached to the surplus proceeds.

Notice of trustee's sale must be given to occupants of property consisting of a single-family residence, condominium, cooperative, and dwelling with less than five units; the notice must identify personal property that may be sold and any other action that is pending to foreclose on another security; the notice must specify the potential effects of foreclosure on the occupants of the property; and there are two eight-day time periods during which the trustee must publish the notice of sale in a legal newspaper.

Summary of Engrossed Bill: For deeds of trust made from January 1, 2003, to December 31, 2007, for owner-occupied, residential property, a 30-day extension is made to the current timeline for foreclosure. Thirty days must pass before the notice of default can be filed. The 30 days are measured from the time the lender contacts the borrower, or satisfies due diligence requirements to contact the borrower, to work out a way to avoid foreclosure.

Obligations of the lender to the borrower are to advise the borrower of his or her right to request a subsequent meeting; to schedule that meeting to occur within 14 days; and to give the borrower a toll-free telephone number for contacting a HUD-certified counselor.

The notice of default must include a declaration from the lender that it contacted the borrower or used due diligence in attempting to do so. Actions by the lender to contact the borrower and the times at which these actions are to be taken are specified in detail.

Under certain circumstances the 30-day delay in filing the notice of default and the due diligence requirements need not be met.

Tenants in non-owner-occupied one- to four-unit residences must be notified of the impending foreclosure sale, the potential consequences to them, and their option to contact a lawyer, legal aid, or a housing counselor about their rights. Tenants living in foreclosed

property must be given 60 days' written notice before they are removed from the property by an unlawful detainer action.

The trustee has a duty of good faith to the beneficiary, grantor, and others with an interest in the property. This requirement has no expiration date.

Certain claims, such as the trustee's failure materially to comply with the deed of trust law, are not waived by the borrower's failure to bring a lawsuit to enjoin a foreclosure sale of an owner-occupied one- to four-unit residence, but these claims must be asserted within two years of the foreclosure sale. This requirement has no expiration date.

There must be proof that the beneficiary is the actual holder of the obligation secured by the deed of trust.

Existing law is conformed to the specific requirements of this bill.

Other than as mentioned above, this bill expires January 1, 2013.

Appropriation: None.

Fiscal Note: Not requested.

Committee/Commission/Task Force Created: No.

Effective Date: Ninety days after adjournment of session in which bill is passed.

Staff Summary of Public Testimony: PRO: The numbers of foreclosures are increasing and are expected to continue to increase for some period. This bill will complement very well the Obama plan that came out today. Our Senate provided a wonderful package of counseling for homeowners last year. The landscape continues to change. We continue to work with the banks and the bar association. While the legal language is complicated, we need to make sure it protects both the financial institutions and the consumers. This bill is part of the Governor's stimulus package. A lot of work has been done to prevent foreclosures in the future. This bill helps people who are struggling now. Loan modifications are just not happening. This bill will not be enough. Lenders are not acting correctly. The third party trained mediation could be the solution to this crisis in a lot of ways. We need a loan modification plan with teeth. The Brown court case fix is important. If done right, this could be the single most important piece of consumer protection legislation we see in our careers. There were more January foreclosures than sales in King County. Few homeowners know who has the authority to negotiate with them due to loan repackaging. The entity owning the loan should have to present the paper to prove they have authority to foreclose.

CON: It is important to maintain the trustee's impartiality by not adding duties that undermine that neutrality. The unconstitutionality arises from casting too large a net.

OTHER: We are concerned that we get this legislation right for consumers and for the health of our financial institutions. We need to amend the bill so that nonjudicial foreclosure works for both parties. This bill is important in preventing foreclosures. When people get

depressed, they get difficult to reach. Some language in the bill is not applicable to our Deed of Trust Act and some is unconstitutional. It is important to strike the balance between judicial and nonjudicial foreclosure. Trustees do not want to be caught in the middle of terms that are not well defined.

**Persons Testifying:** PRO: Kari Burrell, Governor's Policy Office; Melissa Huelsman, private consumer attorney; Bruce Neas, Columbia Legal Service; Nick Federici, Washington Low Income Housing Alliance; Georgene T. Monday, ACORN; Michelle Thomas, Tenants Union of Washington.

CON: Stu Halsan, Washington Land Title; Aleana Harris, Real Property Realtors, Trust Section of the Washington State Bar Association.

OTHER: Denny Eliason, Washington Bankers Association; Joe Sakay, Washington Mortgage Lenders Association.

House Amendment(s): Requires the beneficiary's initial contact to be by phone and letter. The contact requirement does not apply when the beneficiary is a homeowner or condominium association. Language stating the contact requirements do not apply if the borrower contracts with a distressed home consultant is removed.

The provision allowing the claim to be raised in an unlawful detainer action is removed. An action for breach of contract is removed from the types of claims that are not waived. A violation of Title 19 RCW (regulations of businesses, including the Consumer Protection Act) is added to the list of nonwaived claims. That the nonwaived claims must be brought within two years of the foreclosure sale or within the applicable statute of limitation for the claim, whichever is earlier, is clarified.

The trustee's proof of the beneficiary's ownership of the promissory note may be in the form of the beneficiary's declaration and the language regarding the trustee having possession of the original note is removed. The trustee may rely on the declaration, unless the trustee violated its duty of good faith.

Beneficiaries that are homeowner or condominium associations are exempt from the bill. The notice of default must contain the name and address of the owner of the promissory note and servicer of any obligation secured by the deed of trust. That the requirements apply only to residential real property, is clarified.

Language stating the purchaser may offer a tenant payment in exchange for the tenant vacating the property before the 60 days expires is removed.

"Residential real property" is defined as property consisting solely of a single family residence, a residential condominium unit, or a residential cooperative unit.

"Tenant-occupied" property is defined as property consisting solely of residential real property that is the principal residence of a tenant or that is another building with four or fewer residential units that is the principal residence of a tenant.

The expiration date that applied to the sections on notice to tenants is removed.

Language imposing on a trustee a duty of good faith to persons other than the borrower, beneficiary, and grantor, is removed.

Makes other changes for clarification.

### 5810.E AMH JUDI TANG 072

# ESB 5810 - H COMM AMD By Committee on Judiciary

ADOPTED 4/09/2009

- 1 Strike everything after the enacting clause and insert the 2 following:
- 3 "Sec. 1. RCW 61.24.005 and 1998 c 295 s 1 are each amended to 4 read as follows:
- The definitions in this section apply throughout this chapter 6 unless the context clearly requires otherwise.
- 7 (1) "Grantor" means a person, or its successors, who executes a 8 deed of trust to encumber the person's interest in property as
- 9 security for the performance of all or part of the borrower's 10 obligations.
- 11 (2) "Beneficiary" means the holder of the instrument or document 12 evidencing the obligations secured by the deed of trust, excluding 13 persons holding the same as security for a different obligation.
- 14 (3) "Affiliate of beneficiary" means any entity which controls, is 15 controlled by, or is under common control with a beneficiary.
- 16 (4) "Trustee" means the person designated as the trustee in the 17 deed of trust or appointed under RCW 61.24.010(2).
- 18 (5) "Borrower" means a person or a general partner in a
- 19 partnership, including a joint venture, that is liable for all or part
- 20 of the obligations secured by the deed of trust under the instrument
- 21 or other document that is the principal evidence of such obligations,
- 22 or the person's successors if they are liable for those obligations
- 23 under a written agreement with the beneficiary.
- 24 (6) "Guarantor" means any person and its successors who is not a
- 25 borrower and who guarantees any of the obligations secured by a deed
- 26 of trust in any written agreement other than the deed of trust.

- 1 (7) "Commercial loan" means a loan that is not made primarily for 2 personal, family, or household purposes.
- 3 (8) "Trustee's sale" means a nonjudicial sale under a deed of 4 trust undertaken pursuant to this chapter.
- 5 (9) "Fair value" means the value of the property encumbered by a
- 6 deed of trust that is sold pursuant to a trustee's sale. This value
- 7 shall be determined by the court or other appropriate adjudicator by
- 8 reference to the most probable price, as of the date of the trustee's
- 9 sale, which would be paid in cash or other immediately available
- 10 funds, after deduction of prior liens and encumbrances with interest
- 11 to the date of the trustee's sale, for which the property would sell
- 12 on such date after reasonable exposure in the market under conditions
- 13 requisite to a fair sale, with the buyer and seller each acting
- 14 prudently, knowledgeably, and for self-interest, and assuming that
- 15 neither is under duress.
- 16 (10) "Record" and "recorded" includes the appropriate registration
- 17 proceedings, in the instance of registered land.
- 18 (11) "Person" means any natural person, or legal or governmental
- 19 entity.

- 20 (12) "Owner-occupied" means property that is the principal
- 21 residence of the borrower.
- 22 (13) "Residential real property" means property consisting solely
- 23 of a single family residence, a residential condominium unit, or a
- 24 residential cooperative unit.
- 25 (14) "Tenant-occupied property" means property consisting solely
- 26 of residential real property that is the principal residence of a
- 27 tenant subject to chapter 59.18 RCW or other building with four or
- 28 fewer residential units that is the principal residence of a tenant
- 29 subject to chapter 59.18 RCW.
- NEW SECTION. Sec. 2. A new section is added to chapter
- 32 61.24 RCW to read as follows:
- 33 (1)(a) A trustee, beneficiary, or authorized agent may not issue a
- 34 notice of default under RCW 61.24.030(8) until thirty days after

- 1 initial contact with the borrower is made as required under (b) of 2 this subsection or thirty days after satisfying the due diligence 3 requirements as described in subsection (5) of this section.
- 4 (b) A beneficiary or authorized agent shall contact the borrower 5 by letter and by telephone in order to assess the borrower's financial 6 ability to pay the debt secured by the deed of trust and explore 7 options for the borrower to avoid foreclosure. The letter required 8 under this subsection must be mailed in accordance with subsection 9 (5)(a) of this section and must include the information described in 10 subsection (5)(a) and (5)(e)(i) through (iv) of this section.
- (c) During the initial contact, the beneficiary or authorized agent shall advise the borrower that he or she has the right to request a subsequent meeting and, if requested, the beneficiary or authorized agent shall schedule the meeting to occur within fourteen days of the request. The assessment of the borrower's financial ability to repay the debt and a discussion of options may occur during the initial contact or at a subsequent meeting scheduled for that purpose. At the initial contact, the borrower must be provided the toll-free telephone number made available by the department to find a department-certified housing counseling agency and the toll-free numbers for the Department of Financial Institutions and the statewide civil legal aid hotline for possible assistance and referrals.
- 23 (d) Any meeting under this section may occur telephonically.
- (2) A notice of default issued under RCW 61.24.030(8) must include a declaration, as provided in subsection (9) of this section, from the beneficiary or authorized agent that it has contacted the borrower as provided in subsection (1)(b) of this section, it has tried with due diligence to contact the borrower under subsection (5) of this section, or the borrower has surrendered the property to the trustee, beneficiary, or authorized agent. Unless the trustee has violated his or her duty under RCW 61.24.010(4), the trustee is entitled to rely on the declaration as evidence that the requirements of this section have been satisfied, and the trustee is not liable for the beneficiary's or

- 1 its authorized agent's failure to comply with the requirements of this 2 section.
- 3 (3) A beneficiary's or authorized agent's loss mitigation 4 personnel may participate by telephone during any contact required 5 under this section.
- Within fourteen days after the initial contact under 7 subsection (1) of this section, if a borrower has designated a 8 department-certified housing counseling agency, attorney, or other 9 advisor to discuss with the beneficiary or authorized agent, on the 10 borrower's behalf, options for the borrower to avoid foreclosure, the 11 borrower shall inform the beneficiary or authorized agent and provide The beneficiary or authorized agent shall 12 the contact information. 13 contact the designated representative for the borrower for the 14 discussion within fourteen days after the representative is designated Any deed of trust modification or workout plan 15 by the borrower. 16 offered at the meeting with the borrower's designated representative 17 by the beneficiary or authorized agent is subject to approval by the 18 borrower.
- 19 (5) A notice of default may be issued under RCW 61.24.030(8) if a 20 beneficiary or authorized agent has not contacted a borrower as 21 required under subsection (1)(b) of this section and the failure to 22 contact the borrower occurred despite the due diligence of the 23 beneficiary or authorized agent. Due diligence requires the 24 following:
- 25 (a) A beneficiary or authorized agent shall first attempt to 26 contact a borrower by sending a first-class letter to the address in 27 the beneficiary's records for sending account statements to the 28 borrower and to the address of the property encumbered by the deed of 29 trust. The letter must include the toll-free telephone number made 30 available by the department to find a department-certified housing 31 counseling agency, and the following information:
- "You may contact the Department of Financial Institutions, the 33 Washington State Bar Association, or the statewide civil legal aid 34 hotline for possible assistance or referrals."

- 1 (b)(i) After the letter has been sent, the beneficiary or
- 2 authorized agent shall attempt to contact the borrower by telephone at
- 3 least three times at different hours and on different days. Telephone
- 4 calls must be made to the primary and secondary telephone numbers on
- 5 file with the beneficiary or authorized agent.
- 6 (ii) A beneficiary or authorized agent may attempt to contact a
- 7 borrower using an automated system to dial borrowers if the telephone
- 8 call, when answered, is connected to a live representative of the
- 9 beneficiary or authorized agent.
- 10 (iii) A beneficiary or authorized agent satisfies the telephone
- 11 contact requirements of this subsection (5)(b) if the beneficiary or
- 12 authorized agent determines, after attempting contact under this
- 13 subsection (5)(b), that the borrower's primary telephone number and
- 14 secondary telephone number or numbers on file, if any, have been
- 15 disconnected or are not good contact numbers for the borrower.
- 16 (c) If the borrower does not respond within fourteen days after
- 17 the telephone call requirements of (b) of this subsection have been
- 18 satisfied, the beneficiary or authorized agent shall send a certified
- 19 letter, with return receipt requested, to the borrower at the address
- 20 in the beneficiary's records for sending account statements to the
- 21 borrower and to the address of the property encumbered by the deed of
- 22 trust. The letter must include the information described in
- 23 subsection (5)(e)(i) through (iv) of this section.
- 24 (d) The beneficiary or authorized agent shall provide a means for
- 25 the borrower to contact the beneficiary or authorized agent in a
- 26 timely manner, including a toll-free telephone number or charge-free
- 27 equivalent that will provide access to a live representative during
- 28 business hours.
- 29 (e) The beneficiary or authorized agent shall post a link on the
- 30 home page of the beneficiary's or authorized agent's internet web
- 31 site, if any, to the following information:
- 32 (i) Options that may be available to borrowers who are unable to
- 33 afford their mortgage payments and who wish to avoid foreclosure, and

- 1 instructions to borrowers advising them on steps to take to explore
- 2 those options;
- 3 (ii) A list of financial documents borrowers should collect and be
- 4 prepared to present to the beneficiary or authorized agent when
- 5 discussing options for avoiding foreclosure;
- 6 (iii) A toll-free telephone number or charge-free equivalent for
- 7 borrowers who wish to discuss options for avoiding foreclosure with
- 8 their beneficiary or authorized agent; and
- 9 (iv) The toll-free telephone number or charge-free equivalent made
- 10 available by the department to find a department-certified housing
- 11 counseling agency.
- 12 (6) Subsections (1) and (5) of this section do not apply if any of
- 13 the following occurs:
- 14 (a) The borrower has surrendered the property as evidenced by
- 15 either a letter confirming the surrender or delivery of the keys to
- 16 the property to the trustee, beneficiary, or authorized agent; or
- 17 (b) The borrower has filed for bankruptcy, and the bankruptcy stay
- 18 remains in place, or the borrower has filed for bankruptcy and the
- 19 bankruptcy court has granted relief from the bankruptcy stay allowing
- 20 enforcement of the deed of trust.
- 21 (7)(a) This section applies only to deeds of trust made from
- 22 January 1, 2003, to December 31, 2007, inclusive, that are recorded
- 23 against owner-occupied residential real property. This section does
- 24 not apply to deeds of trust: (i) Securing a commercial loan; (ii)
- 25 securing obligations of a grantor who is not the borrower or a
- 26 guarantor; or (iii) securing a purchaser's obligations under a seller-
- 27 financed sale.
- 28 (b) This section does not apply to association beneficiaries
- 29 subject to chapters 64.32, 64.34, or 64.38 RCW.
- 30 (8) As used in this section:
- 31 (a) "Department" means the United States department of housing and
- 32 urban development.
- 33 (b) "Seller-financed sale" means a residential real property
- 34 transaction where the seller finances all or part of the purchase

- 1 price, and that financed amount is secured by a deed of trust against
- 2 the subject residential real property.
- 3 (9) The form of declaration to be provided by the beneficiary or
- 4 authorized agent as required under subsection (2) of this section must
- 5 be in substantially the following form:

# "FORECLOSURE LOSS MITIGATION FORM

8

7

9 Please select applicable option(s) below.

- 11 The undersigned beneficiary or authorized agent for the
- 12 beneficiary hereby represents and declares under the penalty of
- 13 perjury that [check the applicable box and fill in any blanks so that
- 14 the trustee can insert, on the beneficiary's behalf, the applicable
- 15 declaration in the notice of default required under chapter 61.24
- 16 RCW]:
- 17 (1) [ ] The beneficiary or beneficiary's authorized agent has
- 18 contacted the borrower under, and has complied with, section 1 of this
- 19 act (contact provision to "assess the borrower's financial ability to
- 20 pay the debt secured by the deed of trust and explore options for the
- 21 borrower to avoid foreclosure").
- 22 (2) [ ] The beneficiary or beneficiary's authorized agent has
- 23 exercised due diligence to contact the borrower as required in section
- 24 1(5) of this act and, after waiting fourteen days after the
- 25 requirements in section 1 of this act were satisfied, the beneficiary
- 26 or the beneficiary's authorized agent sent to the borrower(s), by
- 27 certified mail, return receipt requested, the letter required under
- 28 section 1 of this act.
- 29 (3) [ ] The borrower has surrendered the secured property as
- 30 evidenced by either a letter confirming the surrender or by delivery
- 31 of the keys to the secured property to the beneficiary, the
- 32 beneficiary's authorized agent or to the trustee.
- 33 (4) [ ] Under section 1 of this act, the beneficiary or the
- 34 beneficiary's authorized agent has verified information that, on or

- 1 before the date of this declaration, the borrower(s) has filed for
- 2 bankruptcy and the bankruptcy stay remains in place, or the borrower
- 3 has filed for bankruptcy and the bankruptcy court has granted relief
- 4 from the bankruptcy stay allowing the enforcement of the deed of
- 5 trust."

- 7 <u>NEW SECTION.</u> **Sec. 3.** A new section is added to chapter 61.24 RCW
- 8 to read as follows:
- 9 If the trustee elects to foreclose the interest of any occupant of
- 10 tenant-occupied property, upon posting a notice of trustee's sale
- 11 under RCW 61.24.040, the trustee or its authorized agent shall post in
- 12 the manner required under RCW 61.24.040(1)(e) and shall mail at the
- 13 same time in an envelope addressed to the "Resident of property
- 14 subject to foreclosure sale" the following notice:

15

- 16 "The foreclosure process has begun on this property, which may
- 17 affect your right to continue to live in this property. Ninety days
- 18 or more after the date of this notice, this property may be sold at
- 19 foreclosure. If you are renting this property, the new property owner
- 20 may either give you a new rental agreement or provide you with a
- 21 sixty-day notice to vacate the property. You may wish to contact a
- 22 lawyer or your local legal aid or housing counseling agency to discuss
- 23 any rights that you may have."

24

- NEW SECTION. Sec. 4. A new section is added to chapter 61.24 RCW
- 26 to read as follows:
- 27 (1) A tenant or subtenant in possession of a residential real
- 28 property at the time the property is sold in foreclosure must be given
- 29 sixty days' written notice to vacate before the tenant or subtenant
- 30 may be removed from the property as prescribed in chapter 59.12 RCW.
- 31 Notwithstanding the notice requirement in this subsection, a tenant
- 32 may be evicted for waste or nuisance in an unlawful detainer action
- 33 under chapter 59.12 RCW.

- 1 (2) This section does not prohibit the new owner of a property 2 purchased pursuant to a trustee's sale from negotiating a new purchase 3 or rental agreement with a tenant or subtenant.
- 4 (3) This section does not apply if the borrower or grantor remains 5 on the property as a tenant, subtenant, or occupant.

NEW SECTION. Sec. 5. Sections 3 and 4 of this act apply only to 8 the foreclosure of tenant-occupied property.

NEW SECTION. Sec. 6. A new section is added to chapter 61.24 RCW 11 to read as follows:

- 12 (1) The failure of the borrower or grantor to bring a civil action 13 to enjoin a foreclosure sale under this chapter may not be deemed a 14 waiver of a claim for damages asserting:
- 15 (a) Common law fraud or misrepresentation;
- 16 (b) A violation of Title 19 RCW; or
- 17 (c) Failure of the trustee to materially comply with the 18 provisions of this chapter.
- 19 (2) The nonwaived claims listed under subsection (1) of this 20 section are subject to the following limitations:
- 21 (a) The claim must be asserted or brought within two years from 22 the date of the foreclosure sale or within the applicable statute of 23 limitations for such claim, whichever expires earlier;
- 24 (b) The claim may not seek any remedy at law or in equity other 25 than monetary damages;
- 26 (c) The claim may not affect in any way the validity or finality 27 of the foreclosure sale or a subsequent transfer of the property;
- 28 (d) A borrower or grantor who files such a claim is prohibited 29 from recording a lis pendens or any other document purporting to 30 create a similar effect, related to the real property foreclosed upon;
- 31 (e) The claim may not operate in any way to encumber or cloud the 32 title to the property that was subject to the foreclosure sale, except 33 to the extent that a judgment on the claim in favor of the borrower or

34

- 1 grantor may, consistent with RCW 4.56.190, become a judgment lien on
- 2 real property then owned by the judgment debtor; and
- 3 (f) The relief that may be granted for judgment upon the claim is
- 4 limited to actual damages. However, if the borrower or grantor brings
- 5 in the same civil action a claim for violation of chapter 19.86 RCW,
- 6 arising out of the same alleged facts, relief under chapter 19.86 RCW
- 7 is limited to actual damages, treble damages as provided for in RCW
- 8 19.86.090, and the costs of suit, including a reasonable attorney's
- 9 fee.
- 10 (4) This section applies only to foreclosures of owner-occupied
- 11 residential real property.
- 12 (5) This section does not apply to the foreclosure of a deed of
- 13 trust used to secure a commercial loan.
- 14
- 15 Sec. 7. RCW 61.24.010 and 2008 c 153 s 1 are each amended to read
- 16 as follows:
- 17 (1) The trustee of a deed of trust under this chapter shall be:
- 18 (a) Any domestic corporation incorporated under Title 23B, 30, 31,
- 19 32, or 33 RCW of which at least one officer is a Washington resident;
- 20 or
- 21 (b) Any title insurance company authorized to insure title to real
- 22 property under the laws of this state, or ((its agents)) any title
- 23 insurance agent licensed under chapter 48.17 RCW; or
- 24 (c) Any attorney who is an active member of the Washington state
- 25 bar association at the time the attorney is named trustee; or
- 26 (d) Any professional corporation incorporated under chapter 18.100
- 27 RCW, any professional limited liability company formed under chapter
- 28 25.15 RCW, any general partnership, including limited liability
- 29 partnerships, formed under chapter 25.04 RCW, all of whose
- 30 shareholders, members, or partners, respectively, are either licensed
- 31 attorneys or entities, provided all of the owners of those entities
- 32 are licensed attorneys, or any domestic corporation wholly owned by
- 33 any of the entities under this subsection (1)(d); or

- 1 (e) Any agency or instrumentality of the United States government; 2 or
- 3 (f) Any national bank, savings bank, or savings and loan 4 association chartered under the laws of the United States.
- 5 (2) The trustee may resign at its own election or be replaced by
- 6 the beneficiary. The trustee shall give prompt written notice of its
- 7 resignation to the beneficiary. The resignation of the trustee shall
- 8 become effective upon the recording of the notice of resignation in
- 9 each county in which the deed of trust is recorded. If a trustee is
- 10 not appointed in the deed of trust, or upon the resignation,
- 11 incapacity, disability, absence, or death of the trustee, or the
- 12 election of the beneficiary to replace the trustee, the beneficiary
- 13 shall appoint a trustee or a successor trustee. Only upon recording
- 14 the appointment of a successor trustee in each county in which the
- 15 deed of trust is recorded, the successor trustee shall be vested with
- 16 all powers of an original trustee.
- 17 (3) The trustee or successor trustee shall have no fiduciary duty
- 18 or fiduciary obligation to the grantor or other persons having an
- 19 interest in the property subject to the deed of trust.
- 20 (4) ((The trustee or successor trustee shall act impartially
- 21 between the borrower, grantor, and beneficiary.)) The trustee or
- 22 successor trustee has a duty of good faith to the borrower,
- 23 beneficiary, and grantor.
- 25 Sec. 8. RCW 61.24.030 and 2008 c 153 s 2 and 2008 c 108 s 22 are
- 26 each reenacted and amended to read as follows:
- 27 It shall be requisite to a trustee's sale:
- 28 (1) That the deed of trust contains a power of sale;
- 29 (2) That the deed of trust contains a statement that the real
- 30 property conveyed is not used principally for agricultural purposes;
- 31 provided, if the statement is false on the date the deed of trust was
- 32 granted or amended to include that statement, and false on the date of
- 33 the trustee's sale, then the deed of trust must be foreclosed

- 1 judicially. Real property is used for agricultural purposes if it is
- 2 used in an operation that produces crops, livestock, or aquatic goods;
- 3 (3) That a default has occurred in the obligation secured or a
- 4 covenant of the grantor, which by the terms of the deed of trust makes
- 5 operative the power to sell;
- 6 (4) That no action commenced by the beneficiary of the deed of
- 7 trust is now pending to seek satisfaction of an obligation secured by
- 8 the deed of trust in any court by reason of the grantor's default on
- 9 the obligation secured: PROVIDED, That (a) the seeking of the
- 10 appointment of a receiver shall not constitute an action for purposes
- 11 of this chapter; and (b) if a receiver is appointed, the grantor shall
- 12 be entitled to any rents or profits derived from property subject to a
- 13 homestead as defined in RCW 6.13.010. If the deed of trust was
- 14 granted to secure a commercial loan, this subsection shall not apply
- 15 to actions brought to enforce any other lien or security interest
- 16 granted to secure the obligation secured by the deed of trust being
- 17 foreclosed;
- 18 (5) That the deed of trust has been recorded in each county in
- 19 which the land or some part thereof is situated;
- 20 (6) That prior to the date of the notice of trustee's sale and
- 21 continuing thereafter through the date of the trustee's sale, the
- 22 trustee must maintain a street address in this state where personal
- 23 service of process may be made, and the trustee must maintain a
- 24 physical presence and have telephone service at such address; and
- 25 (7)(a) That, for residential real property, before the notice of
- 26 trustee's sale is recorded, transmitted, or served, the trustee shall
- 27 have proof that the beneficiary is the owner of any promissory note or
- 28 other obligation secured by the deed of trust. A declaration by the
- 29 beneficiary made under the penalty of perjury stating that the
- 30 beneficiary is the actual holder of the promissory note or other
- 31 obligation secured by the deed of trust shall be sufficient proof as
- 32 required under this subsection.

- 1 (b) Unless the trustee has violated his or her duty under RCW
- 2 61.24.010(4), the trustee is entitled to rely on the beneficiary's
- 3 declaration as evidence of proof required under this subsection.
- 4 (c) This subsection (7) does not apply to association
- 5 beneficiaries subject to chapters 64.32, 64.34, or 64.38 RCW.
- (((-7))) (8) That at least thirty days before notice of sale shall
- 7 be recorded, transmitted or served, written notice of default shall be
- 8 transmitted by the beneficiary or trustee to the borrower and grantor
- 9 at their last known addresses by both first-class and either
- 10 registered or certified mail, return receipt requested, and the
- 11 beneficiary or trustee shall cause to be posted in a conspicuous place
- 12 on the premises, a copy of the notice, or personally served on the
- 13 borrower and grantor. This notice shall contain the following
- 14 information:
- 15 (a) A description of the property which is then subject to the
- 16 deed of trust;
- 17 (b) A statement identifying each county in which the deed of trust
- 18 is recorded and the document number given to the deed of trust upon
- 19 recording by each county auditor or recording officer;
- 20 (c) A statement that the beneficiary has declared the borrower or
- 21 grantor to be in default, and a concise statement of the default
- 22 alleged;
- 23 (d) An itemized account of the amount or amounts in arrears if the
- 24 default alleged is failure to make payments;
- 25 (e) An itemized account of all other specific charges, costs, or
- 26 fees that the borrower, grantor, or any guarantor is or may be obliged
- 27 to pay to reinstate the deed of trust before the recording of the
- 28 notice of sale;
- 29 (f) A statement showing the total of (d) and (e) of this
- 30 subsection, designated clearly and conspicuously as the amount
- 31 necessary to reinstate the note and deed of trust before the recording
- 32 of the notice of sale;
- 33 (q) A statement that failure to cure the alleged default within
- 34 thirty days of the date of mailing of the notice, or if personally

- 1 served, within thirty days of the date of personal service thereof,
- 2 may lead to recordation, transmittal, and publication of a notice of
- 3 sale, and that the property described in (a) of this subsection may be
- 4 sold at public auction at a date no less than one hundred twenty days
- 5 in the future;
- 6 (h) A statement that the effect of the recordation, transmittal,
- 7 and publication of a notice of sale will be to (i) increase the costs
- 8 and fees and (ii) publicize the default and advertise the grantor's
- 9 property for sale;
- 10 (i) A statement that the effect of the sale of the grantor's
- 11 property by the trustee will be to deprive the grantor of all their
- 12 interest in the property described in (a) of this subsection;
- 13 (j) A statement that the borrower, grantor, and any guarantor has
- 14 recourse to the courts pursuant to RCW 61.24.130 to contest the
- 15 alleged default on any proper ground; ((and))
- 16 (k) In the event the property secured by the deed of trust is
- 17 owner-occupied residential real property, a statement, prominently set
- 18 out at the beginning of the notice, which shall state as follows:
- 19 "You should take care to protect your interest in your home. This
- 20 notice of default (your failure to pay) is the first step in a process
- 21 that could result in you losing your home. You should carefully
- 22 review your options. For example:
- 23 Can you pay and stop the foreclosure process?
- Do you dispute the failure to pay?
- 25 Can you sell your property to preserve your equity?
- Are you able to refinance this loan or obligation with a new loan
- 27 or obligation from another lender with payments, terms, and fees that
- 28 are more affordable?
- 29 Do you qualify for any government or private homeowner assistance
- 30 programs?
- 31 Do you know if filing for bankruptcy is an option? What are the
- 32 pros and cons of doing so?
- 33 Do not ignore this notice; because if you do nothing, you could
- 34 lose your home at a foreclosure sale. (No foreclosure sale can be

- 1 held any sooner than ninety days after a notice of sale is issued and 2 a notice of sale cannot be issued until thirty days after this 3 notice.) Also, if you do nothing to pay what you owe, be careful of 4 people who claim they can help you. There are many individuals and 5 businesses that watch for the notices of sale in order to unfairly
- 5 businesses that watch for the notices of sale in order to unfairly 6 profit as a result of borrowers' distress.
- You may feel you need help understanding what to do. There are a number of professional resources available, including home loan
- 9 counselors and attorneys, who may assist you. Many legal services are
- 10 lower-cost or even free, depending on your ability to pay. If you
- 11 desire legal help in understanding your options or handling this
- 12 default, you may obtain a referral (at no charge) by contacting the
- 13 county bar association in the county where your home is located.
- 14 These legal referral services also provide information about
- 15 lower-cost or free legal services for those who qualify. You may
- 16 contact the Department of Financial Institutions or the statewide
- 17 civil legal aid hotline for possible assistance or referrals." and;
- (1) In the event the property secured by the deed of trust is
- 19 residential real property, the name and address of the owner of any
- 20 promissory notes or other obligations secured by the deed of trust and
- 21 the name, address, and telephone number of a party acting as a
- 22 servicer of the obligations secured by the deed of trust.
- 24 Sec. 9. RCW 61.24.040 and 2008 c 153 s 3 are each amended to read 25 as follows:
- A deed of trust foreclosed under this chapter shall be foreclosed 27 as follows:
- 28 (1) At least ninety days before the sale, the trustee shall:
- (a) Record a notice in the form described in ((RCW  $_{30}$   $_{61.24.040(1)}$ ))(f) of this subsection in the office of the auditor in
- 31 each county in which the deed of trust is recorded;
- $_{32}$  (b) To the extent the trustee elects to foreclose its lien or  $_{33}$  interest, or the beneficiary elects to preserve its right to seek a deficiency judgment against a borrower or grantor under RCW

- 1 61.24.100(3)(a), and if their addresses are stated in a recorded
- 2 instrument evidencing their interest, lien, or claim of lien, or an
- 3 amendment thereto, or are otherwise known to the trustee, cause a copy
- 4 of the notice of sale described in ((RCW 61.24.040(1)))(f) of this
- 5 subsection to be transmitted by both first-class and either certified
- 6 or registered mail, return receipt requested, to the following persons
- 7 or their legal representatives, if any, at such address:
- 8 (i) The borrower and grantor;
- 9 (ii) The beneficiary of any deed of trust or mortgagee of any
- 10 mortgage, or any person who has a lien or claim of lien against the
- 11 property, that was recorded subsequent to the recordation of the deed
- 12 of trust being foreclosed and before the recordation of the notice of
- 13 sale;
- 14 (iii) The vendee in any real estate contract, the lessee in any
- 15 lease, or the holder of any conveyances of any interest or estate in
- 16 any portion or all of the property described in such notice, if that
- 17 contract, lease, or conveyance of such interest or estate, or a
- 18 memorandum or other notice thereof, was recorded after the recordation
- 19 of the deed of trust being foreclosed and before the recordation of
- 20 the notice of sale;
- 21 (iv) The last holder of record of any other lien against or
- 22 interest in the property that is subject to a subordination to the
- 23 deed of trust being foreclosed that was recorded before the
- 24 recordation of the notice of sale;
- 25 (v) The last holder of record of the lien of any judgment
- 26 subordinate to the deed of trust being foreclosed; and
- 27 (vi) The occupants of property consisting solely of a single-
- 28 family residence, or a condominium, cooperative, or other dwelling
- 29 unit in a multiplex or other building containing fewer than five
- 30 residential units, whether or not the occupant's rental agreement is
- 31 recorded, which notice may be a single notice addressed to "occupants"
- 32 for each unit known to the trustee or beneficiary;
- 33 (c) Cause a copy of the notice of sale described in ((<del>RCW</del>
- 34 <del>61.24.040(1)</del>))(f) of this subsection to be transmitted by both first-

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1 class and either certified or registered mail, return receipt
 2 requested, to the plaintiff or the plaintiff's attorney of record, in
 3 any court action to foreclose a lien or other encumbrance on all or
 4 any part of the property, provided a court action is pending and a lis
 5 pendens in connection therewith is recorded in the office of the
 6 auditor of any county in which all or part of the property is located
 7 on the date the notice is recorded;
       (d) Cause a copy of the notice of sale described in ((RCW
 9 61.24.040(1))) (f) of this subsection to be transmitted by both first-
10 class and either certified or registered mail, return receipt
11 requested, to any person who has recorded a request for notice in
12 accordance with RCW 61.24.045, at the address specified in such
13 person's most recently recorded request for notice;
   (e) Cause a copy of the notice of sale described in ((RCW
15 61.24.040(1))) (f) of this subsection to be posted in a conspicuous
16 place on the property, or in lieu of posting, cause a copy of said
17 notice to be served upon any occupant of the property;
       (f) The notice shall be in substantially the following form:
18
19
                              NOTICE OF TRUSTEE'S SALE
20
21
                                        I.
22
23
24 NOTICE IS HEREBY GIVEN that the undersigned Trustee will on the
25 . . . . day of . . . . . , . . . , at the hour of . . . . o'clock
26 . . . M. at . . . . . . . .
27 [street address and location if inside a building] in the City of
28 . . . . . . State of Washington, sell at public auction to the
29 highest and best bidder, payable at the time of sale, the following
30 described real property, situated in the County(ies) of . . . .
31 State of Washington, to-wit:
32
33
34
```

```
[If any personal property is to be included in the trustee's
 1
 2
       sale, include a description that reasonably identifies such
      personal property]
 3
 4
 5
 6 which is subject to that certain Deed of Trust dated . . . . . . .
 7 . . ., recorded . . . . . . , under Auditor's File No. . . . . ,
 8 records of . . . . . . County, Washington, from . . . . . . . . . as
 9 Grantor, to . . . . . . . . , as Trustee, to secure an obligation in
10 favor of . . . . . . . , as Beneficiary, the beneficial interest in
11 which was assigned by . . . . . . . , under an Assignment recorded
12 under Auditor's File No. . . . [Include recording information for
13 all counties if the Deed of Trust is recorded in more than one
14 county.]
15
16
                                         II.
17
18 No action commenced by the Beneficiary of the Deed of Trust is now
19 pending to seek satisfaction of the obligation in any Court by reason
20 of the Borrower's or Grantor's default on the obligation secured by
21 the Deed of Trust.
22
23
          there is another action pending to foreclose other
      security for all or part of the same debt, qualify the
24
      statement and identify the action.]
25
26
27
28
                                        III.
29
30 The default(s) for which this foreclosure is made is/are as follows:
31
32
       [If default is for other than payment of money, set forth the
33
      particulars]
34
```

```
1
 2 Failure to pay when due the following amounts which are now in
 3 arrears:
 5
                                        IV.
 6
 7 The sum owing on the obligation secured by the Deed of Trust is:
 8 Principal $ . . . . . , together with interest as provided in the
 9 note or other instrument secured from the . . . . day of . . . . . . ,
10 . . ., and such other costs and fees as are due under the note or
11 other instrument secured, and as are provided by statute.
12
                                        V.
13
14
15 The above-described real property will be sold to satisfy the expense
16 of sale and the obligation secured by the Deed of Trust as provided by
17 statute. The sale will be made without warranty, express or implied,
18 regarding title, possession, or encumbrances on the . . . day of
19 . . . . . . . . The default(s) referred to in paragraph III must
20 be cured by the . . . . day of . . . . . . . . . . (11 days before the
21 sale date), to cause a discontinuance of the sale. The sale will be
22 discontinued and terminated if at any time on or before the . . . .
23 day of . . . . . , (11 days before the sale date), the
24 default(s) as set forth in paragraph III is/are cured and the
25 Trustee's fees and costs are paid. The sale may be terminated any
26 time after the . . . . day of . . . . . . . . (11 days before the
27 sale date), and before the sale by the Borrower, Grantor, any
28 Guarantor, or the holder of any recorded junior lien or encumbrance
29 paying the entire principal and interest secured by the Deed of Trust,
30 plus costs, fees, and advances, if any, made pursuant to the terms of
31 the obligation and/or Deed of Trust, and curing all other defaults.
32
                                        VI.
33
```

1	A written notice of default was transmitted by the Beneficiary or
2	Trustee to the Borrower and Grantor at the following addresses:
3	
4	
5	•••••••
6	••••••
7	by both first-class and certified mail on the day of
8	, , proof of which is in the possession of the
. 9	Trustee; and the Borrower and Grantor were personally served on the
10	day of , , with said written notice of default
11	or the written notice of default was posted in a conspicuous place on
12	the real property described in paragraph I above, and the Trustee has
13	possession of proof of such service or posting.
14	
15	VII.
16	
17	The Trustee whose name and address are set forth below will provide in
18	writing to anyone requesting it, a statement of all costs and fees due
19	at any time prior to the sale.
20	
21	VIII.
22	
23	The effect of the sale will be to deprive the Grantor and all those
24	who hold by, through or under the Grantor of all their interest in the
25	above-described property.
26	
27	IX.
28	
29	Anyone having any objection to the sale on any grounds whatsoever will
30	be afforded an opportunity to be heard as to those objections if they
31	bring a lawsuit to restrain the sale pursuant to RCW 61.24.130.
32	Failure to bring such a lawsuit may result in a waiver of any proper
33	grounds for invalidating the Trustee's sale.
34	

1	[Add Part X to this notice if applicable under RCW 61.24.040(9)]
2	
3	, Trustee
4	$\dots$
5	Address
6	
7	} Phone
8	[Acknowledgment]
9	
10	(2) In addition to providing the borrower and grantor the notice
11	of sale described in ((RCW 61.24.040)) subsection (1)(f) of this
12	section, the trustee shall include with the copy of the notice which
13	is mailed to the grantor, a statement to the grantor in substantially
14	the following form:
15	
16	NOTICE OF FORECLOSURE
17	
18	Pursuant to the Revised Code of Washington,
19	
20	Chapter 61.24 RCW
21	5110 P 5 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2
22	
23	The attached Notice of Trustee's Sale is a consequence of
24	default(s) in the obligation to , the Beneficiary of your
25	Deed of Trust and owner of the obligation secured thereby. Unless the
26	default(s) is/are cured, your property will be sold at auction on the
27	
28	day of
29	To cure the default(s), you must bring the payments current, cure
30	any other defaults, and pay accrued late charges and other costs,
31	advances, and attorneys' fees as set forth below by the day of
32	[11 days before the sale date]. To date, these
33	arrears and costs are as follows:
34	

1			
2			Estimated
3			amount
4		Currently	that will be
5		due	due
6		to reinstate	to reinstate
7		on	on
8			• • • • • •
9			(11 days
10			before
11			the date set
12			for sale)
13	Delinquent payments	5	
14	from		
15	, in the		
16	amount of		
17	\$/mo.:	\$	\$
18			1
19	Late charges in		
20	the total		
21	amount of:	\$	\$
22			Estimated
23			Amounts
24	Attorneys' fees:	\$	\$
25	Trustee's fee:	\$	\$
26	Trustee's expenses:	<b>:</b>	
27	(Itemization)		
28			
29	Title report	\$	\$
30	Recording fees	\$	\$
31	Service/Posting		
32	of Notices	\$	\$
33	Postage/Copying		
34	expense	\$	\$

1	Publication \$ \$
2	Telephone \$
3	charges \$
4	Inspection fees \$ \$
5	
6	
7	TOTALS \$ \$
8	
9	
10	To pay off the entire obligation secured by your Deed of Trust as
11	of the day of you must pay a total of \$
12	in principal, \$ in interest, plus other costs and advances
13	estimated to date in the amount of \$ From and after the
14	date of this notice you must submit a written request to the Trustee
15	to obtain the total amount to pay off the entire obligation secured by
16	your Deed of Trust as of the payoff date.
17	As to the defaults which do not involve payment of money to the
18	Beneficiary of your Deed of Trust, you must cure each such default.
19	Listed below are the defaults which do not involve payment of money to
20	the Beneficiary of your Deed of Trust. Opposite each such listed
21	default is a brief description of the action necessary to cure the
22	default and a description of the documentation necessary to show that
23	the default has been cured.
24	
25	Default Description of Action
26	Required to Cure and
27	Documentation Necessary
28	to Show Cure
29	
30	•••••••
31	•••••••
32	····
33	······································
34	

1 2 You may reinstate your Deed of Trust and the obligation secured 4 thereby at any time up to and including the . . . day of 5 . . . . . , . . . [11 days before the sale date], by paying the 6 amount set forth or estimated above and by curing any other defaults 7 described above. Of course, as time passes other payments may become 8 due, and any further payments coming due and any additional late 9 charges must be added to your reinstating payment. Any new defaults 10 not involving payment of money that occur after the date of this 11 notice must also be cured in order to effect reinstatement. 12 addition, because some of the charges can only be estimated at this 13 time, and because the amount necessary to reinstate or to pay off the may include presently unknown indebtedness expenditures 15 required to preserve the property or to comply with state or local 16 law, it will be necessary for you to contact the Trustee before the 17 time you tender reinstatement or the payoff amount so that you may be 18 advised of the exact amount you will be required to pay. Tender of 19 payment or performance must be made to: . . . . . , whose address is 20 . . . . , telephone ( ) . . . . . AFTER THE . . . . DAY OF 21 . . . . . . . . . . YOU MAY NOT REINSTATE YOUR DEED OF TRUST BY PAYING 22 THE BACK PAYMENTS AND COSTS AND FEES AND CURING THE OTHER DEFAULTS AS 23 OUTLINED ABOVE. The Trustee will respond to any written request for 24 current payoff or reinstatement amounts within ten days of receipt of 25 your written request. In such a case, you will only be able to stop 26 the sale by paying, before the sale, the total principal balance 27 (\$ . . . . .) plus accrued interest, costs and advances, if any, 28 made pursuant to the terms of the documents and by curing the other 29 defaults as outlined above. 30 You may contest this default by initiating court action in the 31 Superior Court of the county in which the sale is to be held. 32 action, you may raise any legitimate defenses you have to this 33 default. A copy of your Deed of Trust and documents evidencing the 34 obligation secured thereby are enclosed. You may wish to consult a

- 1 lawyer. Legal action on your part may prevent or restrain the sale,
  2 but only if you persuade the court of the merits of your defense. You
  3 may contact the Department of Financial Institutions or the statewide
  4 civil legal aid hotline for possible assistance or referrals.
- The court may grant a restraining order or injunction to restrain 6 a trustee's sale pursuant to RCW 61.24.130 upon five days notice to 7 the trustee of the time when, place where, and the judge before whom 8 the application for the restraining order or injunction is to be made. 9 This notice shall include copies of all pleadings and related 10 documents to be given to the judge. Notice and other process may be 11 served on the trustee at:

If you do not reinstate the secured obligation and your Deed of If you do not reinstate the secured obligation and your Deed of It was in the manner set forth above, or if you do not succeed in It restraining the sale by court action, your property will be sold. The It is a selfect of such sale will be to deprive you and all those who hold by,

- 24 through or under you of all interest in the property;
- 25 (3) In addition, the trustee shall cause a copy of the notice of 26 sale described in ((RCW 61.24.040)) subsection (1)(f) of this section 27 (excluding the acknowledgment) to be published in a legal newspaper in 28 each county in which the property or any part thereof is situated, 29 once on or between the thirty-fifth and twenty-eighth day before the 30 date of sale, and once on or between the fourteenth and seventh day 31 before the date of sale;
- 32 (4) On the date and at the time designated in the notice of sale, 33 the trustee or its authorized agent shall sell the property at public 34

- 1 auction to the highest bidder. The trustee may sell the property in 2 gross or in parcels as the trustee shall deem most advantageous;
- 3 (5) The place of sale shall be at any designated public place
- 4 within the county where the property is located and if the property is
- 5 in more than one county, the sale may be in any of the counties where
- 6 the property is located. The sale shall be on Friday, or if Friday is
- 7 a legal holiday on the following Monday, and during the hours set by
- 8 statute for the conduct of sales of real estate at execution;
- (6) The trustee has no obligation to, but may, for any cause the 10 trustee deems advantageous, continue the sale for a period or periods 11 not exceeding a total of one hundred twenty days by (a) a public 12 proclamation at the time and place fixed for sale in the notice of 13 sale and if the continuance is beyond the date of sale, by giving 14 notice of the new time and place of the sale by both first class and 15 either certified or registered mail, return receipt requested, to the 16 persons specified in ((RCW 61.24.040)) subsection (1)(b)(i) and (ii) 17 of this section to be deposited in the mail (i) not less than four 18 days before the new date fixed for the sale if the sale is continued 19 for up to seven days; or (ii) not more than three days after the date 20 of the continuance by oral proclamation if the sale is continued for 21 more than seven days, or, alternatively, (b) by giving notice of the 22 time and place of the postponed sale in the manner and to the persons 23 specified in ((RCW-61.24.040)) subsection (1)(b), (c), (d), and (e) of 24 this section and publishing a copy of such notice once in the 25 newspaper(s) described in ((RCW-61.24.040)) subsection (3) of this 26 section, more than seven days before the date fixed for sale in the 27 notice of sale. No other notice of the postponed sale need be given; (7) The purchaser shall forthwith pay the price bid and on payment 29 the trustee shall execute to the purchaser its deed; the deed shall

30 recite the facts showing that the sale was conducted in compliance 31 with all of the requirements of this chapter and of the deed of trust, 32 which recital shall be prima facie evidence of such compliance and 33 conclusive evidence thereof in favor of bona fide purchasers and 34 encumbrancers for value, except that these recitals shall not affect

- 1 the lien or interest of any person entitled to notice under ((RCW 2 61.24.040)) subsection (1) of this section, if the trustee fails to 3 give the required notice to such person. In such case, the lien or 4 interest of such omitted person shall not be affected by the sale and 5 such omitted person shall be treated as if such person was the holder 6 of the same lien or interest and was omitted as a party defendant in a 7 judicial foreclosure proceeding;
- 8 (8) The sale as authorized under this chapter shall not take place 9 less than one hundred ninety days from the date of default in any of 10 the obligations secured;
- 11 (9) If the trustee elects to foreclose the interest of any 12 occupant or tenant of property comprised solely of a single-family 13 residence, or a condominium, cooperative, or other dwelling unit in a 14 multiplex or other building containing fewer than five residential 15 units, the following notice shall be included as Part X of the Notice 16 of Trustee's Sale:

18 19

# NOTICE TO OCCUPANTS OR TENANTS

Х.

2021

The purchaser at the trustee's sale is entitled to possession of the property on the 20th day following the sale, as against the grantor under the deed of trust (the owner) and anyone having an interest junior to the deed of trust, including occupants ((and)) who are not tenants. After the 20th day following the sale the purchaser has the right to evict occupants ((and)) who are not tenants by summary proceedings under ((the unlawful detainer act,)) chapter 59.12 RCW.

For tenant-occupied property, the purchaser shall provide a tenant with written notice in accordance with section 10 of this act;

31 (10) Only one copy of all notices required by this chapter need be 32 given to a person who is both the borrower and the grantor. All 33 notices required by this chapter that are given to a general 34 1 partnership are deemed given to each of its general partners, unless 2 otherwise agreed by the parties.

- 4 **Sec. 10.** RCW 61.24.060 and 1998 c 295 s 8 are each amended to 5 read as follows:
- 6 (1) The purchaser at the trustee's sale shall be entitled to
- 7 possession of the property on the twentieth day following the sale, as
- 8 against the borrower and grantor under the deed of trust and anyone
- 9 having an interest junior to the deed of trust, including occupants
- 10 ((and)) who are not tenants, who were given all of the notices to
- 11 which they were entitled under this chapter. The purchaser shall also
- 12 have a right to the summary proceedings to obtain possession of real
- 13 property provided in chapter 59.12 RCW.
- 14 (2) If the trustee elected to foreclose the interest of any
- 15 occupant or tenant, the purchaser of tenant-occupied property at the
- 16 trustee's sale shall provide written notice to the occupants and
- 17 tenants at the property purchased in substantially the following form:
- 18 "NOTICE: The property located at . . . . was purchased at a
- 19 trustee's sale by . . . . . on . . . . (date).
- 1. If you are the previous owner or an occupant who is not a
- 21 tenant of the property that was purchased, pursuant to RCW 61.24.060,
- 22 the purchaser at the trustee's sale is entitled to possession of the
- 23 property on . . . . . (date), which is the twentieth day following
- 24 the sale.
- 25 2. If you are a tenant or subtenant in possession of the property
- 26 that was purchased, pursuant to section 4 of this act, the purchaser
- 27 at the trustee's sale may either give you a new rental agreement OR
- 28 give you a written notice to vacate the property in sixty days or more
- 29 before the end of the monthly rental period."
- 30 (3) The notice required in subsection (2) of this section must be
- 31 given to the property's occupants and tenants by both first-class
- 32 mail, and either certified or registered mail, return receipt
- 33 requested.

- 1 NEW SECTION. Sec. 11. A new section is added to chapter 59.12
- 2 RCW to read as follows:
- 3 An unlawful detainer action, commenced as a result of a trustee's
- 4 sale under chapter 61.24 RCW, must comply with the requirements of RCW
- 5 61.24.040 and 61.24.060.

- 7 NEW SECTION. Sec. 12. If any provision of this act or its
- 8 application to any person or circumstance is held invalid, the
- 9 remainder of the act or the application of the provision to other
- 10 persons or circumstances is not affected.

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- NEW SECTION. Sec. 13. Section 2 of this act expires December 31,
- 13 2012."

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15 Correct the title.

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# **EFFECT:** The striking amendment makes the following changes:

1. Requirement for beneficiary to contact the borrower
Requires the beneficiary's initial contact to be by phone and
letter. Provides that the contact requirement does not apply when
the beneficiary is a homeowner or condominium association.
Removes language stating the contact requirements do not apply if
the borrower contracts with a distressed home consultant.

# 2. Nonwaiver of claims

Removes the provision allowing the claim to be raised in an unlawful detainer action. Removes breach of contract from the types of claims that are not waived. Adds to the list of nonwaived claims a violation of Title 19 RCW (regulations of businesses, including the Consumer Protection Act). Clarifies that the nonwaived claims must be brought within two years of the foreclosure sale or within the applicable statute of limitation for the claim, whichever is earlier.

3. Requirements before recording the notice of sale
Provides that the trustee's proof of the beneficiary's ownership
of the promissory note may be in the form of the beneficiary's
declaration (language regarding the trustee having possession of
the original note is removed). Allows the trustee to rely on the
declaration, unless the trustee violated its duty of good faith.

Exempts beneficiaries that are homeowner or condominium associations. Requires that the notice of default must contain the name and address of the owner of the promissory note and servicer of any obligation secured by the deed of trust. Clarifies that the requirements apply only to residential real property.

# 4. Notice to tenants

Removes language stating the purchaser may offer a tenant payment in exchange for the tenant vacating the property before the 60 days expires.

# 5. Other changes

Defines "residential real property" as property consisting solely of a single family residence, a residential condominium unit, or a residential cooperative unit. Defines "tenant-occupied" property as property consisting solely of residential real property that is the principal residence of a tenant or other building with four or fewer residential units that is the principal residence of a tenant.

Removes the expiration date that applied to the sections on notice to tenants.

Removes language imposing on a trustee a duty of good faith to persons other than the borrower, beneficiary, and grantor. Makes other changes for clarification.

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